

Merry Christmas

PORTER PRESS

December 2017



TEREX TEAMS UP WITH PORTER GROUP

DIG DAY
OUT



NEW HQ
UPDATE



NZTA SOUTHERN CORRIDOR

IN BRIEF

From a Porter Group perspective, 2017 will be noted as a milestone year for the company with a number of significant developments, not least of which is the long awaited move to our new Global Headquarters in the Gateway North Industrial Subdivision of Hamilton. The new premises, which was over a decade in planning has become a reality that was certainly worth waiting for and does not disappoint. Set on a 200,000m² section adjacent to the Waikato Expressway, the purpose built facility is a landmark in the area and unavoidably grabs the attention of the 1000's of passing motorists.

Operationally, the new home of the Porter Group is now complete with all the various divisions functioning from the premises. The anticipated synergies and efficiencies, that the facility was designed to deliver, are now being realised with a significant improvement in

productivity and throughput. This is very pleasing result for the company and the owners who have made this very considerable investment into the industry.

In other developments, Porter Equipment acquired the distribution rights for Terex Trucks (ADT's) for both Australia and New Zealand around the middle of the year. The product range extension in Australasia has furthered our ability to supply a complete range of quarry and civil solutions from our stable of new equipment, and this will make a notable contribution to Porter Equipment's Oceania growth strategy.

Other product range extensions are imminent which is good timing as the Australian market continues to grow, and importantly the larger machine market makes a steady comeback. While NSW and Victoria in particular remain the centre

of activity, there are certainly signs of significant improvement in our industry, in other states. Porter Hire has capitalised on the opportunities presented by the infrastructure projects in NSW and has seen significant growth this year in Australia. The strong demand for rental equipment in NSW has complimented the steady improvement in Queensland which has resulted in a pleasing year for the division in Australia.

Similarly, our Californian operation is enjoying a healthy economic environment that has provided a strong demand for both our rental and sales divisions in the state. The industry in the US has been very positive throughout 2017 with many manufacturers and suppliers seeing a dramatic rise in demand for equipment. The Porter Group has felt the encouraging effects of the environment and with a strong emphasis on raising the profile of the sales division

this year, the strategy has paid off within a short period.

This month brings to a close a calendar year of development and expansion for the Porter Group which has laid the platform for what the early signs suggest will be a good 2018. Our markets in NZ, Australia and California have been very conducive to our growth strategies which has been a fortunate and somewhat unprecedented alignment between the 3 territories. Of course, our many long term customers have provided the impetus within this environment which has made 2017 the success that it is. At this time of year we would like to once again thank all of our customers and business partners for the ongoing support that you have shown us, and would like to wish all of you a merry Christmas and a prosperous 2018.

Darren Ralph
GM Sales & Marketing



 **TEREX | TRUCKS**
Generation 10 exclusively from  **PORTEREQUIPMENT**

**THE ABILITY TO GO
WHERE OTHERS CAN'T**

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BOMAG
FAYAT GROUP

TECHNOLOGY

BUILDS CONFIDENCE

Recognised as the worldwide compaction equipment leader, BOMAG products are at work in every climate and every application. Ranging from vibratory tampers and plate compactors to recycling equipment and landfill compactors, BOMAG has the largest line of the finest compaction equipment in the world.



GLOBAL HEADQUARTERS

Porter Group's brand new global corporate headquarters features some big ideas within a (very) big operational site. It has been several years in the planning, and after a successful move earlier this year, all eyes are now on the Te Rapa, Hamilton site.

The most important piece of machinery on the site of Porter Group's new 20-hectare global headquarters would be a golf cart, mitigating the need to walk for what seems like miles, from one end of this vast complex alongside the Waikato Expressway to the other.

Like most things, when it comes to customer service, the Porter Group has already thought ahead. Visitors indeed use the golf carts to get around the complex, depending on how far from the architecturally designed corporate office they need to go.

While the scale seems immense (the ground concrete pour alone comprised 8300m² of material and 1200 individual truck pours), the entire project has been designed from the outset to future-proof Porter Group's various business divisions' abilities to capably look after a growing and diversifying customer base.

At its most simple, the new 200,000m² site is well-prepped to hold a large number of machines—from diminutive ASV tracked loaders and skidsteers right up to giant 45-tonne Madill log loaders and everything in between—as well as Porter Haulage's familiar fleet of low-loaders that fetch and deliver Porter distributed mobile plant for customers all over the country.

At its most complex, Porter Group's headquarters pushes the boundaries of technology and sustainability.

From recycled water, extensive green belt and sculptured wetland areas, and sensor-controlled power and lights inside the head office building, through to the provision for solar panels, improved waste oil-collection methods, the planting of vegetation, and the utilisation of energy-efficient products in corporate offices and workshop bays alike, the combined green-tech effort is a great example of what can be achieved when creating sustainable business premises.

Words by: Cameron Officer

Edited by: Jenni De Luca Bamber



The combined green-tech effort has seen the Porter Group site achieve a Green Star sustainability rating of four stars.



WETLANDS PROGRESS

Porter Group began the process of investigating the relocation of the business from Te Rapa Road to Te Kowhai Road East, in Hamilton in the early 2000's.

During this time further planning and investigations were undertaken regarding the creation of an industrial subdivision, known as "Gateway North".

In New Zealand, part of the planning and resource consents process for all new subdivisions requires compliance with Storm Water drainage policies, enforced by local councils. These requirements are in place to mitigate the run off effects of Storm Water, ensuring what reaches our streams and rivers is of an acceptable quality.

As a direct result a comprehensive storm water management system was developed in conjunction with Hamilton City Council for the Industrial subdivision.

The large area to the North of the Porter complex is currently acting as a lake, and will be developed, over the summer of 2017/2018, into a wetland as part of the agreed water management system.

All the storm water from the industrial subdivision and Porters own complex is channelled to this wetland. The area will be drained, the base and embankments topsoiled, along with the formation of channels and bunds. Extensive planting of over 250,000 plants over the coming months will also be undertaken.

This area will then effectively act as a large water purifier before the water enters the existing drainage systems under Ruffle Road.

Once developed, the wetland area ownership will be transferred to Hamilton City Council and will form part of the city's storm water infrastructure.



PORTER APPRENTICESHIPS

The Porter Group is a tier one employment option for Mechanical Apprentices in NZ and for many years has been offering a career path for a life time of employment.

The Porter Academy is the learning framework which supports our young apprentices throughout their studies, and several placements are available nationally across Porter Mechanics & Porter Hire each year for apprentices to complete their trade training.

An apprenticeship is a great way to be recognised for your skills and knowledge and further your career - whether you've just started working or already have years of experience in your job.



PORTER APPRENTICESHIPS

Porter Group wasn't originally on the list of businesses that allowed senior students at James Henderson's school to access structured workplace learning (via the Gateway Program).

James' family helped out by approaching Porter Group on his behalf and they accepted. "I think it helped that I was keen and interested", says James.

"While I was doing work experience I was offered an Apprenticeship. Doing the Gateway work experience through school before I started meant I got to complete some Pre-Apprenticeship bookwork that was then credited to my course".

After 3.5 years of hard work, James recently completed his Apprenticeship with Porter Group and credits being paid to learn on the job, rather than being a student struggling to make ends meet, as the biggest motivation to finish.

The hardest part mentions James was "having to work a full day, then go home to study and complete bookwork for about 2 hours". He also credits his mentors and colleagues for helping him complete his Apprenticeship. "They look after you. It's a good bunch of guys to work with".

The biggest skill James says he's taken away from his Apprenticeship is the ability to organise - multi-tasking between work and study, and prioritizing the day to day workloads of what comes into the Mechanics bay. James works on "Anything from Forestry machines to Mobile Crushing Plants, mostly doing diagnostics and repairs of the machines" and hopes to keep working towards his future goal of a Managers role.



NEW APPRENTICES



Dewald Kapp

I chose to apply for an apprenticeship with Porter Group as it was too good of an opportunity to miss. I started working here in October 2017 and previously I worked at Matamata Mowers and Chainsaw Specialists and a few other companies.

I am determined to become a qualified Diesel Mechanic, so for me this was the perfect opportunity to do so. I am really happy to be able to represent such a large and well known company. Everyone has a good attitude and are always willing to teach and help me. I am enjoying working with the large machinery so far and am eager to learn more.

I enjoy fishing and working out and in my spare time I also enjoy Mountain Biking and Art.



Wesley Taylor

I started with Porter Group in an apprenticeship mid October 2017.

Before being accepted for the apprenticeship I did a course at Fairview Motors and worked in Car Grooming/Valet prior to that.

I chose to apply for an apprenticeship with Porter Group, as when I was told about it I thought it would be a new, exciting and great opportunity. I love that everyone is friendly and always willing to help out when I need it and teach me new things.

In my spare time I do Muay Thai kickboxing - I love it so much it's pretty much what I spend all my spare time doing!



NEW APPRENTICES



Regan Younger

Hi, My name's Regan Younger. I Started working for the Porter Group on the 6th of August. Before I started working here I was doing a pre trade course at the ARA Institute of Canterbury 3 days a week and working at NJ&DM Repairs too.

I chose to apply for an apprenticeship with the Porter Group because it looked like a good company to work for, it's well known and I have the opportunity to go far with them. I like that I'm learning heaps and that all the employee's are really nice and willing to help out if I'm in need. The managers are really good to get along with and are super supportive.

In my spare time I go Mountain biking, wakeboarding, fishing, snowboarding I play basketball and I do motocross.



Yoshi Ida Bagus

Before starting an Apprenticeship with Porter Group in August 2017, I went to Hamilton Boy's High School. I graduated from school in 2016 and afterwards worked a part time job at New World, whilst completing a pre-trade course through Wintec.

I chose to apply for an apprenticeship at Porter Group, because I wanted to be exposed to and gain experience in the field of diesel mechanics. Porter Group is a large company known nationally so it was really appealing, along with having experienced team members in a new facility! Being at Porter Group not only helps me gain experience with hands-on jobs, but also helps me further my studies. The team is friendly and willingly helps me when I need it. Because of my interest in different machines, I enjoy learning and being able to work on the different machinery Porter Group is able to access.

I enjoy skating and being active outdoors in my spare time. I also like to spend time with friends and travelling around New Zealand.



STAFF PROFILES



Jacob Hafa
Porter Access Yardman
Hamilton

Time with the Group: 18 months

Life before joining the group? Working for a produce company. Quality control ensuring any produce that went out was fresh and full of goodness.

Your role? Checking and servicing of plant, and ensuring it is safe for use. Training as a technician.

What do you like about your job? Or your team? I am lucky to work as part of an awesome team. I like how everybody is so helpful. John Murray has become a great mentor to me, and shares his considerable knowledge well.

Time outside the group? Spending time with friends, and playing guitar.



Peter Farquharson
Porter Hire Business Development Manager
Dalby, Queensland

Time with the group: 12 months in January 2018

Life before joining the group? Many years in leadership roles within quarry and machinery roles, most recently working with Loadmaster in selling scales for heavy equipment and had previous experience selling Volvo product in the western area.

Your role? Developing the South Western Queensland region, building our client base whilst managing service levels to our existing customers.

What do you like about your job or the team? Very early days, but enjoying the team environment and the structure Porter Hire have established and looking forward to many years ahead building the business.

Time outside the group? I enjoy flying planes as a fully qualified pilot and when time permits getting out on the boat and having a fish.

STAFF PROFILES



Pere Hayes

Porter Parts Warehouse Supervisor

Hamilton

Time with the Group: 13 years

Life before joining the group? I am a qualified Panel Beater and was on a working holiday in Australia before joining Porter Group.

Your role? As Warehouse Supervisor I oversee the team undertaking a range of tasks required to make a warehouse function from inwards, storage, picking and liaising with the Freight Bay team for shipping.

What do you like about your job? Or your team? I enjoy the variety of tasks that we have to do and these can change from one minute to the next. The biosecurity and MPI aspects of the job are interesting and certainly keeps me sharp - particularly when opening a container and there is a strange looking spider.

Time outside the group? Recently I have been spending a lot of time at my home. I enjoy researching free energy and have invested in setting myself up a 5.4kw solar system in an effort to be as clean and green as practical, plus it's a lot of fun.



Murray Podmore

Porter Mechanical

Product Support Technical Coordinator - Hamilton

Time with the group: 10 years

Life before joining the group? Completed my apprenticeship in the petrol side of the trade and then ten years in Sydney working in civil construction, both operating and repairing earthmoving machinery. When I returned home to start a family I became involved more in the hydraulics industry, which eventually led me to my current role.

Your role? Liaising with customers, technicians and suppliers as well as working with the Product Support team to try and keep ahead of the changes in the many models of the various brands we support.

What do you enjoy about your job? Or your team? No two days are the same! With the volume and variety of machinery we sell and support there are a lot of times where we are dealing with multiple brands during the course of a day. Consulting with manufacturers in different time zones and often different languages and cultures can also be challenging. The amount of diverse skills within the Product Support team and the comradery is a huge benefit that we share.

Time outside the group? My wife and I have a largish lifestyle block that we are developing and trying to get the grass to grow quicker than the gorse. Our two boys also keep us busy as anyone with teenagers will appreciate.

STAFF PROFILES



Rob Fong

**Porter Equipment International Sales Manager
Hamilton**

Time with the group: Started October 2017

Life before joining the group? Prior to joining Porter group, I was self-employed for 23 years. Firstly, I opened a mechanical workshop, then a compliance centre and sold them both prior to opening a car dealership called Wholesale cars direct which I sold in 2006. From there I started SQ Cars direct which imported and exported vehicles to New Zealand, Russia and Kenya.

Your role? Connecting with existing and new overseas customers, especially within the Pacific Islands, handling all their new & used equipment sales enquiries.

What do you like about your job or the team? The team is helpful, the environment is positive and friendly. A great bunch of people to work with and I am excited to be a part of such a successful New Zealand owned and operated company.

Time outside the group? I enjoy going fishing, water skiing, having BBQs in summer and spending time with my wife and four children.



Matt Milner

**Porter Equipment Territory Manager - WA
Perth, Western Australia**

Time with the group: About 16 months

Life before joining the group? I have been around machinery for all of my working life. I sold Volvo earthmoving machinery before starting with the Porter Group and have really embraced the move across. Before that I have managed a machinery rental company, sold road trucks and worked through various dealerships and contractors from an apprentice in the workshop through parts and sales.

Your role? My primary role is selling the suite of products that Porter Group look after here in Australia, I enjoy working within the Western Australian and Australian teams helping to grow our market share and customer base both locally and nationally.

What do you enjoy about your job? Or your team? I love being out on the road liaising within the many industries that use our products and helping them to find the right piece of equipment to fulfill their requirements.

Time outside the group? My time not working at the moment is mostly taken up playing Uber to my three kids. I also enjoy coaching and umpiring hockey and sitting back with a coffee watching the kids play cricket on a Saturday morning.

20 YEARS SERVICE

Earlier this year John Tapp, a Transport Driver for Porter Hire Napier, received his 20 Year Service certificate at the Porter Group Global Headquarters.

John started with the company back in July 1996 when the Porter Hire Palmerston North branch had just opened up with a handful of Diggers and Rollers. The branch grew rapidly and John's role grew with it "I started answering the phones part-time, arriving at midday, and by the end of the week I was working fulltime" says John. Within a couple of months, the branch had quadrupled its stock and the team were kept busy moving equipment about the region.

John stayed with the Palmerston North branch for 2 years before moving over to the newly opened Napier branch, where he is still located driving an 8 Wheel Transporter. In his time, he's seen the Wanganui, Gisborne and then Taupo branches open in his area too.

Before working with Porter Group, John was running his own truck for NZ Couriers for 11 years. The experienced driver has clocked up some serious miles in his time and at one point was "driving 760km a night". Over the years with Porter Group he's been through three 8 Wheel Transporters, each clocking up close to 750,000kms in delivery mileage.

And the oddest job he's ever had within his 20 years of service with Porter Group? Becoming an impromptu Funeral Director for a beloved local Show Jumping Horse. In fact, on delivery of the digger for the large hole that needed to be dug, he assisted in the burial of the horse. "You've got to be gentle. I've buried quite a few horses for different people after taking the diggers out to them now."

Outside of work, John's love of holiday cruises, or "Love Boats" as he fondly calls them, have seen him travelling all around the world. "The best one is Asia, we spent about a week in Singapore. It's the best way to unwind."

More recently he has been cruising round NZ and Australia, with a trip planned for the Melbourne Cup next year.

And on working for the Porter Group for 20 years John said "They're a great company, great family to work for. I love the comradery of the people you work with. You have to be able to have a sense of humour."

Image: John Tapp (R), receiving his Certificate of Service from Robin Porter (L)




PORTERGROUP

TEREX DEAL

Porter Equipment is certainly no stranger to big machinery. Its Hyundai wheel loader range stretches up into the 30-tonne bracket, while the mighty Hyundai R800LC-9 and R1200-9 crawler excavators, also distributed by the Waikato-headquartered company, weigh in at around 100 tonnes. Then you have supersized crushing and screening gear from Sandvik as well as Madill machinery who manufacture some of the biggest and toughest forest machines available to the industry.

So, with a company like this in mind, Terex articulated dump trucks (ADTs) are an obvious addition to Porter Equipment's comprehensive roster.

Boasting heavy-duty reliability and heritage in equal measure, Terex ADTs have been a feature of road construction, quarrying, and mining enterprises in some of the world's toughest environments for decades.

Porter Group general manager, sales and marketing, Darren Ralph, says that the nameplate is already a familiar one in this corner of the globe.

"I think you'll find Terex ADTs in almost every corner of the country. They're visible alongside the many large-scale infrastructure projects happening around NZ now, and it's clear from the sort of work they undertake and the varied environments they're operating in that Terex machines are trusted by those who operate them," Darren says.

"Terex has been manufacturing rigid dump trucks for 60 years, and the company is the second-oldest manufacturer of ADTs in the world, so they boast a huge amount of pedigree on a global scale.

"Adding Terex to our stable makes perfect sense because it means we can offer our many clients here another powerful machine solution."

"For many operators in the earth-moving industry, we can now provide absolutely everything they need to get the job done, all under the one roof."

Porter Equipment will offer two models of Terex ADT, the TA300 and TA400 trucks, sporting 17.5m² and 23.3m² heaped material capacity in their respective tubs. At nearly 10m long and 3m high, it's plain to see from the outset that these dump trucks, in their signature red, white, and black colours, are built for maximum capacity. And naturally, there is plenty of grunt under the hood to help achieve these aims.

Terex has moved its power train system to Scania engines. The new power plant has better fuel efficiency, which means fewer fuel stops, and it also meets tighter global emissions regulations. But with up to 444hp and 2100Nm of torque on tap (in the TA400), the driver is always going to have plenty of power at their disposal.

With heavy-duty load lugging of this nature, torque is key. The Scania DC13 six-cylinder in the TA400 has had a 6% increase in torque. This is evident in the really sludgy stuff, where a driver doesn't need to floor it out of the mud. Keep the engine at around 1500rpm and the ADT will just 'walk' itself out. It's that kind of simplicity that has made Terex such a byword for productivity in some genuinely gnarly parts of the world.

The auto-retard braking system has been simplified to be fully automatic in the TA400. The operator merely needs to lift a foot off the pedal and the retarder comes straight on, equating to a lot more control in a steep descent. The system is adjustable through six different stages, so the driver can choose from very soft to very responsive.

Porter Equipment's North Island sales manager, Scott Briggs, says he has been hugely impressed with what he has seen of Terex and—load-carrying abilities aside—cites the efforts the manufacturer has gone to with regard to in-cab comfort as impressive.



"Terex is conscious of the fact an ADT operator might spend 12 hours plus in the cab, so they've put big efforts into reducing driver fatigue. That's great to see for us, as other brands in our line up have the same philosophy," he says.

"The TA300 and TA400 cabs are ergonomically comfortable with adjustable air seats and grunty air-conditioning and heating systems. But Terex has also reduced the complexity of key tasks, so many of the controls are one-touch systems, meaning the driver can keep their eyes on the road and the surroundings without distraction."

Scott says he and his Porter Equipment sales team are looking forward to meeting existing Terex customers ahead of the busy summer construction season.

Thanks to Porter Equipment's extensive national distribution network, Terex parts supply is set to improve greatly, ensuring ADT operators will receive the same high level of service Porter Equipment's other machinery customers already enjoy.

"Porters have worked hard over the years to establish a solid customer support system and, machinery aside, it's probably what Porters is known for," Scott continues. "We're aiming to offer that same level of in-field support to Terex customers, many of whom are already operating other machinery from our range. The commonality of parts in Terex TA300 and TA400 ADTs, combined with our ability to get any part wherever it's needed in the country quickly, as well as carry out routine servicing in a manner that suits the individual customer, means we're looking forward to forming solid working relationships with Terex operators everywhere."

"These machines have been built to work in every environment known to man, so we're very excited to be putting our name behind them."

*Words by: Cameron
Officer*

 **TEREX** TRUCKS
Generation 10 exclusively from

 **PORTER**EQUIPMENT

HI-MATE 2.0 APP

Back in March of this year, Hyundai Construction Equipment Americas announced the release of a mobile app for their exclusive Hi-Mate remote management system.

The Hi-Mate remote management system uses GPS technology to track Hyundai construction machines, whilst also allowing the user to monitor key machine components such as the engine, hydraulics and electrical system and this functionality has been brought over into the mobile app to allow even greater flexibility for management of the fleet anywhere, at any time.

The Hi-Mate app is available free to current Hi-Mate subscribers. Users with smartphones and other mobile devices using the Android operating system may download the new Hi-Mate mobile app from the Google Play store. An iOS version for iPhones is in development.

"The mobile app is a great addition to our Hi-Mate product offering," said Scott Rainwater, manager of Tech Support, Hyundai Construction Equipment Americas. "Like the full [online] Hi-Mate application, the mobile version saves our customers time and money by promoting greater preventive maintenance to reduce equipment downtime."

The mobile Hi-Mate app lets users view and manage information much as they would using Hi-Mate on a desktop, laptop or tablet.

Among other capabilities, users may view operating information, select and activate alarms, and call up reports such as alarm incidents and maintenance status. For users who track multiple machines via Hi-Mate, the new Android app facilitates monitoring any specific machine or combination of machines.

Hi-Mate provides complete, real-time information on the location and operation of Hyundai wheel loaders and excavators. It also supports theft prevention through such capabilities as geo-fencing and alarm notifications.

Hyundai provides free use of Hi-Mate for three years with the purchase or lease of any new Hyundai HL900 series wheel loaders, HX series crawler excavators or HW series wheeled excavators.

*Words by: Hyundai
Construction Equipment
Americas*



OVER
36
MONTHS

Summer
promo

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Hyundai Excavators R17z-9A - R520LC-9
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RECENT DELIVERIES

PORTEREQUIPMENT



Territory Manager: Paul Gorrie
North Auckland & Northland, NZ (027 686 4627)

Phil & Maree Langdon of **Kaipara Logging Ltd**, Dargaville, recently took delivery of a new Hyundai R250LC-9H/C.

Seen here working just out from Dargaville at Bayleys Beach. Phil was impressed with the new PFS All Purpose Cabin and PFS Full Guarding Package, fitted with an Ensign Grapple. Phil is looking forward to getting the new Hyundai working with his crew.



Territory Manager: Paul Gorrie
North Auckland & Northland, NZ (027 686 4627)

Ian and Kirsten Forrester of **Forrester Logging Ltd**, have taken delivery of another new Hyundai R290LC-9H/C. This was delivered into the Opouteke Forest to shovel logs with Forrester crew 8.

Foreman and Operator Leon is very impressed with the new Hyundai and the PFS Cabin and Guarding Package. It is fitted with an Ensign 1730IH Grapple.

Territory Manager: Dave McSorley
Waikato/King Country & Taranaki, NZ (027 215 7745)

Tirau Earthmovers new R55-9 excavator at work on their client's house site in Te Miro.

Owner James Ensor was impressed with the responsiveness and features of his new excavator.



Territory Manager: Dave McSorley
Waikato/King Country & Taranaki, NZ (027 215 7745)

We have been busy delivering the first of 7 new machines into **Revital Group**.

This is the direct result after working closely with Revital, speaking with everyone from Managers to operators, doing a thorough evaluation of where best we could help them supply machinery that was fit for purpose specifically for each application.



RECENT DELIVERIES



PORTEREQUIPMENT



Territory Manager: Steve Puddle

Bay Of Plenty/Rotorua/Coromandel, NZ (027 494 3486)

The first of two new R320-9's being added to the **Gaddum Construction Ltd.** fleet.

Machine has the usual "Gaddum Spec" being full grapple, claw, & bucket plumbing with some forestry guarding including cab to Grade 3 Level.

Driver induction completed and the machine is on its way into the bush for operator "John Boy" to get to work doing all aspects of forestry road construction & maintenance work down the coast from Opotiki.



Territory Manager: Steve Puddle

Bay Of Plenty/Rotorua/Coromandel, NZ (027 494 3486)

Tama Rakau Logging down at Cape Runaway.

The Madill HT2250C with Satco 630E Felling was commissioned on site and quickly put into its natural environment felling big timber.

Territory Manager: Wayne Cunningham

Otago/Southland, NZ (027 285 3506)

With Porter Equipment the exclusive dealer of Terex Gen10 trucks in Australasia it was only natural that **R.J. Stewart** (who operate **Heavy Trax Hire** across the country) contact their local Territory Manager for their latest purchase.

The R.J. Stewart team have been operating the Terex articulated haulers for many a year and this is their first Gen10 purchase, of a TA300.



Territory Manager: Noel Simons

Compact Equipment Manager - Christchurch, NZ
(027 476 8162)

Ongrade Drainage & Excavation Ltd. took delivery of this R60 CR-9 a few months ago with a new R35Z-9A. These machines replaced the first two Hyundai's purchased approx. 3 years ago, since then owners Kent Blackler & Beau Broadhurst have added a new Hyundai R125 and are looking at an even bigger Hyundai R210LC-9.

The R60CR-9 is seen here with Kent at the controls at the boys new Yard and office s at Ferry Road Kaiapoi.



RECENT DELIVERIES

PORTEREQUIPMENT



Territory Manager: Noel Simons
Compact Equipment Manager - Christchurch, NZ
(027 476 8162)

Two new Hyundai R145CED-9's being deliver to **City Care Civil** to be used on Subdivisions and general contracting all around Canterbury. The guys are well impressed with the comfort of the cabin but more importantly the smooth hydraulics and power of the Hyundai.

Many thanks to all at City care especially Gary Kennedy, Brian graham Phil McLoughlan & Mike Nevin



Business Development Manager: Rick Curran
Metro North & North WA, Australia (04 0838 6196)

Nelson Tito of **Trench Tek Pty Ltd** (and **Tito Civil**), took delivery of his new HL740-9 Loader earlier this year. His business is in land development and civil construction within the Perth Metro area.

Nelson was leaning towards the Case product, but was "*blown away*" by the performance of the Hyundai HL740-9 at the on-site demo and is now converted.

Territory Manager: Matt Milner
Western Australia (04 815 9479)

John Rystenber from **John Rystenber Earthmoving** with his new R160LC-9.

It's first job pictured here is a carpark at a new church. The machine will work predominately around the hills area of Perth. The new machine will be a jack of all trades, with multiple attachments from rippers and rakes to crushing buckets.



Territory Manager: Matt Milner
Western Australia (04 815 9479)

Andrew Sawyer at **South East Chipping** has taken delivery of four Hyundai Machines over the last 12 months. Two R210LC-9 HC machines with Satco processing heads a R210LC-9 for ripping stumps and a R320LC-9HC with an accumulating felling head. Based in Esperance Andrew and Nikki Sawyer run a logging and chipping business.

Andrew loved dealing with the Porter Group because it was so easy he one contact for the whole process from finance through to first service.



RECENT DELIVERIES



PORTEREQUIPMENT



Territory Manager: Nelson Dindillo

Townsville, Australia (04 7425 5060)

Sun Metals, a Zinc Refinery in Far North Queensland, recently purchased a new R320-9 Excavator. All machines to manage their Waste utilisation programmes.

This particular machine will be based at the Ferrite Reclaim area loading trucks.



Territory Manager: Tim Sharrad

Adelaide, Australia (04 0838 6196)

The new Hyundai HL760-9 Wheel Loader was purchased by Jeffrey Thorpe for **Victor Harbor Quarries P/L**. It is their first Hyundai machine and is their Sales Loader utilized for loading quarry product for customers, stock piling, and general quarry duties.

In the picture of people L to R are Marcus Thorpe, Tim Sharrad, Jeffrey Thorpe and Steve Bowers.

Territory Manager: Lee Heys

Sydney North, Australia (04 0166 6603)

Taking delivery of their 32nd Hyundai piece of equipment into their Recycling division, **Benedict Industries** are now the largest owner of Hyundai equipment in Australia.

The range of equipment stretched from 14-38t excavator and 18-30t wheel loaders.



Territory Manager: Lee Heys

Sydney North, Australia (04 0166 6603)

Gent industries are a family owned and run business in Sydney. They currently run a fleet of large construction machines that are mainly contracted out into large quarries.

They currently run 3 x 50t excavators and their choice of poison in all three cases are Hyundai R480LC-9's!



RECENT DELIVERIES

PORTEREQUIPMENT



Territory Manager: Keil Davies
Sydney South , NSW, Australia (04 0058 9624)

Deluxscapes are growing their landscaping business with the purchase of a new Hyundai Robex 17z-9 trailer package delivered complete with 3 buckets and auger setup.

Tackling various landscaping jobs, versatility was key and the Wilton, NSW based landscapers have found that and more in their new Hyundai.



Territory Manager: Keil Davies
Sydney South , NSW, Australia (04 0058 9624)

Oberon based **GWD Earthworks** takes delivery of their new ASV RT-120 Forestry spec Posi-Track loader.

Built fit for purpose including 6-way bucket and 5 tine rippers, Rear Vision Camera, Ride Control, High Flow and powered by a Massive Cummins 120HP Diesel Engine we suspect Ged will be the talk of the town for some time!

Territory Manager: Mark Salmon

South NSW/Canberra ACT, Australia (04 0836 2603)

Southern Explosive Services in Hanson Quarry, Williamsdale, NSW with their new Furukawa HCR1500EDII. Operations Manager Daniel Gauntlett commented "What has really set Porter Equipment and Furukawa apart from other suppliers is the onsite training that has been given where the boys have not only trained the operators on how the drill works but explained how to tune the drill for optimum performance and drill wear life, then stayed onsite monitoring the Drill until they were sure my team fully understood the machine".



Territory Manager: Mark Salmon

South NSW/Canberra ACT, Australia (04 0836 2603)

ACT Recycling have decided to upgrade their fleet and to date the Porter NSW Team have supplied 3 off Hyundai R290LC-9HC excavators, a HL760-9, HL770-9 and HL780-9 and there'll be more to come.

Managing Director Manuel Samarkos decided to look over Hyundai, Caterpillar and Komatsu but after looking at the overall package including performance, warranty, support and finance Hyundai & Porter Equipment were the clear winner.



RECENT DELIVERIES


PORTEREQUIPMENT



Territory Manager: Brian Spinks

Brisbane South, QLD & Northern NSW , Australia (04 2244 3440)

This is David's third Hyundai Excavator. All are R210LC-9
David is working for **BMD contractors** on the Brisbane Airport
upgrade and will be onsite for the next 3 years.

David is proudly flying the Hyundai and the Australian flag side by
side right next to the international runway. All of David's machines
are GPS equipped.



Territory Manager: Brian Spinks

Brisbane South, QLD & Northern NSW , Australia (04 2244 3440)

Limited Access Excavations owner Adam Ryan took delivery of a
new ASV RT-30 earlier this year.

Fitted with a pressurised Air con cab Adam,s machine will be
working rain, hail or shine, ASV working when the rest are at home
hiding from the weather.

Territory Manager: Martin Talbot-Price

Nelson / Marlborough , NZ (027 270 2121)

When **Tasman Aggregates Group** was set up they reviewed
several makes and models of Jaw Crushers before deciding
on the Sandvik QJ241. Needing a machine that could handle
crushing at their own quarries they also required a machine
that could be transported with ease to isolated sites where
narrow and low weight capacity bridges proved an issue.
They are also very happy that the QJ241 is able to produce
well above their anticipated volumes. Porter Group would
like to thank TAG for their business and we look forward to a
long ongoing relationship.



Territory Manager: Paul Gorrie

North Auckland & Northland, NZ (027 686 4627)

Stephen Thom of **Total Civil Ltd**, has just taken delivery of a
new Furukawa FXJ175 Rock Breaker.

Seen here fitted to a Hyundai R145CRD-9, working on the
infrastructure upgrades in the Viaduct precinct.

Stephen and his team are looking forward to the breaking
power and quiet operation of the new FXJ175.



SPOTLIGHT ON SUN METALS

Sunmetals is a Zinc refinery, based in the sunny location of Townsville, Far North Queensland, Australia. The refinery was built in 1996 by Sun Metals Corporation Pty Ltd (Sun Metals), the Australian subsidiary of the Korea Zinc Company Limited. Korea Zinc produces 10 per cent of the world's zinc from plants in Korea, the USA and Australia.

Korea Zinc is recognised as one of the world's foremost companies in the development and application of world-best technologies. Sun Metals has utilised this technology and is one of the world's most advanced plants and one of the largest zinc refineries.

Australia is the world's largest exporter and second largest producer of zinc concentrates. The Townsville Sun Metals site is uniquely located to take advantage of its proximity to the Southeast Asian market, abundant raw materials, and skilled labour.

Sun Metals produces a Special High Grade of Zinc metals which meet stringent quality standards required under its registration at the London Metal Exchange.

Sulphuric acid, although a secondary product, is also an important part of Sun Metals' production and is sold to clients for use in the production of fertilisers and other industrial uses.

Other by-products such as zinc ferrite and copper are also produced and sold to the international and domestic market.

This means any equipment utilised by Sun Metals needs to stand the test of time, which is where their relationship with Porter Equipment comes in.

After a few years of using Doosan and CAT, Sun Metals contacted Porter Equipment looking for new gear that would stand the working conditions. They chose Porter Equipment for the "Good quality equipment, affordable and most importantly an awesome local team to support the product".

The most recent purchase shown here of a R320-9 Excavator will be based at the Ferrite Reclaim area loading trucks.







PORTEREQUIPMENT



DIG DAY OUT

WESTERN AUSTRALIA

71 WATTLEUP ROAD

8-10 FEB 2018

7.30AM - 5PM DAILY

TO RSVP PLEASE CALL YOUR LOCAL TERRITORY MANAGER

SOUTH WA: MATT MILNER (0448 159 479)
NORTH WA: RICK CURRAN (0407 546 485)

DIG DAY OUT OLD

Earlier this month we headed to the Porter Equipment Dig Day Out on the Gold Coast – a full three days of accessing some of Porter's extensive range of excavators, loaders, compact track loaders and articulated dump trucks.

Set up on a small Main Roads profiles dump on the edge of the M1 there was plenty of gear on site to get my blood up to operating temperature. There were machines and attachments from a range of manufacturers distributed or sold by Porter Equipment – such as Hyundai, ASV and Terex – but the best thing was there was an area designated for actual physical demonstrations.

Now that is a rarity these days as most dealers are so reluctant to let their machines get dirty or get paint stripped off the buckets or blades, so this was truly refreshing.

Most of the gear impressed me in some form or another. I found the Hyundai HL757-9 rubber-tyred front-end loader to be a good looking, well balanced machine that, on the surface, holds much potential.

Working beside me was an ASV RT75 Posi-Track compact track loader which I found more than interesting. I personally like the design of the undercarriage and the track frame, bottom and top roller configuration and the power to the ground made available by such a design.

Plenty of power, climbing ability and easy to manoeuvre were my first impressions.

Also on display in the ASV Range were the RT30 and the RT50 Posi-Tracks and we filmed a demonstration with the RT50 fitted with an Australian-designed and -manufactured set of hydraulic rippers designed by Queensland company Terraform.

A good range of diggers was available for those who were game enough to weather the oncoming storms, including: The 2.5 tonne R25Z-9AK; the 3.5-tonne R35Z-9; the 6-tonne R60CR-9; the impressive R140LC-9; and the good-looking and well-balanced 30-tonne R290LC-9.

I was very pleased with the design of the R290LC-9 with its high track frame design (which gives plenty of ground clearance) and really beefed up track frame design, and also with the 14-tonne R140LC-9 bladed excavator.

Porter Equipment's Dig Day Out was a success as it gave those in the market a chance to try out some of Porter's extensive range of first-class equipment.

*Words by: Ron Horner
(tradeearthmovers.com.au)*



SPOTLIGHT ON **GSL (NZ)**

There isn't much that Christchurch's GSL can't do. That acronym stands for Grounds & Services Limited, which seems aptly all-encompassing. Although the company originated as a landscaping consultancy 18 years ago, its portfolio has broadened extensively during the intervening years.

A growing business

"We've diversified a fair bit over time," GSL's South Island manager, Andrew Ward, says.

"We still complete a lot of the more traditional tasks, such as weed spraying, mowing, and general maintenance, but we're also involved in a lot of specialist project work, such as stream realignment work and storm water basin construction.

"In May this year, we also commenced a Network Outcomes Contract [NOC] with Downer Construction, which sees us responsible for fence-to-fence maintenance on a large section of South Island roading north of the Rakaia River and including both the Arthurs and Lewis Passes."

Andrew says the NOC has changed the way in which GSL works, with the 120-strong company transforming into a true 24/7 operation in order to fulfil the varied components of this large-scale road maintenance contract. "The NOC sees us looking after vegetation throughout the year as well as gritting and snowclearing during the winter months—tasks that we have to be flexible and immediate in our response to—and all the level two traffic management associated with such work," he says.

GSL has increased its roster by 25 new staff members since being awarded the NOC, so it certainly represents a big leap forward for the company. Closer to home—in Christchurch's famous Hagley Park, in fact—Andrew shows me some of the more day-to-day work GSL also continues to engage in, and the machinery they're using to do the job.

The machine for the job

A sports field upgrade ahead of next year's Golden Oldies Rugby Festival at Carlton Corner within the large metropolitan green space, has seen a team from GSL screening 6000 cubic meters of dirt with a recently acquired Sandvik QE241 scalper. The work requires GSL to bring in new topsoil and raise the ground level, having already completed a new irrigation system install.

The particularly wet 2017 winter has seen GSL working hard to make up for time lost during weather interruptions, especially now with spring upon us and the narrow window for prime grass growing having arrived. But Andrew says the Sandvik QE241 has been a real asset during the final push. Around a thousand cubes remain to be screened.

"The rain has been relentless this winter, so we've had to work double hard whenever we have a dry day.

The Sandvik has been invaluable, though, as it's pretty good at handling wet, sticky soil. We needed to process big volumes, so that's why we opted for this model. The fact it has three-way split conveyors works really well. You only have to see how much rubbish material it's pulling out of the dirt to know it's doing the job," Andrew says.

The Sandvik QE241 is also tracked, which means it's much easier to transport around the large seven hectare site, or on and off road transport when it has to be relocated.

Strong relations

Andrew says the Sandvik name represented rugged reliability for GSL when they were looking to purchase the screen (it's the only one on the company's varied machine fleet), but the fact the machine is backed by Porter Equipment counted for a fair bit, too.

"The relationship we have with Porters is solid, and we know they really do back their gear with their word. We run a pretty sizeable fleet, but it isn't every day you invest in plant



as big as this, so having Porter Equipment behind it made things a lot easier.

"We also run two BOMAG construction rollers—a seven-tonner and a 12-tonner—which we also purchased through Porter Equipment. We bought the 12-tonner to complete some remediation work up at Kaikoura following the earthquake there, but there was a delay in the machine arriving from overseas.

"Porters didn't even hesitate to get us up and running with a loan machine until our one arrived. They're flexible in this regard and having the capability to supply machines from their various divisions means that we were well looked-after until our BOMAG arrived."

Moving North

The day I caught up with Andrew at Hagley Park, the large 12-tonne BOMAG was on its way north to help complete some more roading maintenance work GSL has on the go along busy State Highway 7. In fact, despite covering almost every nook and cranny of the South Island in some shape or form, the focus for GSL right now is very much northward.

"We'd like to expand into the Auckland market," Andrew confirms.

"There is so much activity on up there, and it's where all the growth is happening. So, we'll be looking at opportunities in the North Island for sure, especially around some of our more specialist abilities, like waterway construction and stream realignment."

"At the end of the day, these machines are macro-level stuff. But what we actually do is microlevel," Andrew concludes.

"Our machines need to tread lightly because any dirt we touch needs to be able to have something grown in it. Regardless of what area we expand in, or where, we still have to be able to justify every big purchase, and we have to know that whatever we're buying is suitable for the sort of work we do, whether it be screening soil or mowing grass or anything else.

"These new machines from Porter Equipment definitely fit the bill."

Words by: Cameron Officer




PORTEREQUIPMENT

SPOTLIGHT ON DECC (AU)

The relationship between demolition contractor DECC and Porter Equipment AU is like that between Hyundai excavators and Furukawa rock-breakers – they both work extremely well.

There are some basic rules and principles one needs to follow in order to create a long term, sustainable, reliable and successful business model, irrespective of which type of business you are contemplating.

The Porter Group, which was formed in New Zealand, is the Australian distributor of the Hyundai and Furukawa/FRD equipment ranges – among others – and has proven to be very successful in setting its business model in place.

We recently headed out to speak to demolition and civil contractor DECC about how they're working closely with Porter.

DECC is based out of Brisbane but has representation in the Sydney, Canberra, Newcastle and Wollongong metropolitan areas and in regional areas of New South Wales and Queensland.

Formed back in 2007, DECC is a privately owned and operated company with management having over 75 years of combined experience in demolition, civil remediation and environmental contracting.

Among its notable projects have been: removing hazardous materials and completely demolishing the Brisbane Law Courts; demolishing the Sebel Tenancy steel-framed and asbestos-clad warehouse brick annexe building within a live and operational environment; and demolishing two 24m x 30m reinforced-concrete LPG tanks in Port Botany.

We were fortunate to catch up with the boys from DECC on a hospital demolition site in Brisbane to view first-hand the successful run the crew have had with Hyundai excavators and Furukawa rock breakers sold and distributed by Porter Equipment in Brisbane.

DECC partner George Petropoulos says that the Porter/DECC working relationship is as about the best any contractor could wish for, and company is more than happy with

its Hyundai-Furukawa pairings and some other Porter-supplied attachments.

Earthmovers & Excavators magazine has previously reviewed a 52-tonne Hyundai R520LC-9 excavator working with a 4.3-tonne Furukawa F70 hammer in a QLD granite quarry, and we can attest that the pairing was hugely successful.

In fact, it's a partnership that's well recognised and proven in construction and demolition contractor circles.

In the F70 review we wrote: "Anyone in the industry knows exactly how unforgiving granite can be on machinery.

"Some days you may as well just burn a ute-load of \$100 bills as the maintenance bills keep piling up.

"There are certain avenues one can take to minimise repair bills, and one of them is to have the correct equipment from the start. "Hyundai and Furukawa are a perfect match for this testing and trying rocky, barren hilltop."

But back to Brisbane, and on the day of our site visit DECC was operating two Hyundai excavators – a 42.6-tonne R430LC-9 and a 51-tonne R520LC-9 – swinging big Furukawa hammers to bring the hospital tower down to ground level by the cut-off-time of 4.30pm.

As the site slowly but surely became a demolition site a 38.2-tonne Hyundai R380LC-9 and another R430LC-9 excavator fitted with various hydraulic and fixed-arm attachments scurried about converting the newly demolished materials into recyclable products.

This way of thinking enables both the demolition and environmental industries to benefit as most of the material created from the demolition goes to recycling and minimises landfill options ... quickly becoming a thing of the past.

As the demolition progressed to its final conclusion of having the last tower to ground level, George Petropoulos directed the movements of all the machinery with the precision of a drill sergeant.



Every aspect of the demolition was like a finely tuned Swiss watch.

The DECC team was paying careful attention to safety, minimising any environmental effect on the area and the public, and showing how efficient and effective an operation like this can be.

This demolition site is in the centre of Brisbane, with countless views and public walkways overlooking the site.

This meant that DECC's work was being carried out under the watchful eye of thousands of people a day.

Reputation was always on show here, and George was very particular in how his demolition was carried out as he directed all the men and machines to exact positions and ensured safety and timing were perfect.

One excavator mounted on very high mound of previously stockpiled demolition material supported the back of the tower while others got busy gnawing away at the last of the concrete and steel reinforced beams and footings.

The anticipation of the tower dropping to the ground was unbelievable as we witnessed it gradually tilting to one side, but it eventually collapsed safely to the ground in what seemed mere seconds.

The enormous crashing sound of the building hitting the ground, the dust, the silence and then the cheers from all on the site and the public viewing areas was a joy to hear and see.

It was another safe and efficient demolition performed, and George was a happy man.

As mentioned above, George has nothing but praise for DECC's relationship with Porter Equipment.

"It is no use just looking for the cheapest item of plant or machinery in our game," he says. "It's a tough industry, with deadlines to be met in every aspect of the projects we undertake and reputations to be kept intact, so we can't afford to have major breakdowns or delays in procuring spare parts and service back-up from distributors.

"Porters tick all our boxes and we have had, and continue to have, a great run with the Hyundai and Furukawa products," George adds.

"The relationship goes a tad further - developing trust and mateship, being able to confide in each other and working towards a better outcome for both contractor and distributor play a huge part in the success of our business."

Words by: Ron Horner



PORTER EQUIPMENT

FINANCE: LEASING/LEASE TO BUY

Leasing with an option to buy provides you with a range of options, and can ease the challenge of commitment when considering an equipment purchase.

Porter Group has all bases covered with options of long term leasing, purchase, extending or terminating a lease and finance solutions if required.

Consider the following when looking at lease options:

- Do you have project work with a yet to be defined end date?
- Do you have project work with a defined end date?
- Do you require an extended-on site trial at your workplace?
- Can some of your hire expense be turned into equity?
- Can I try a machine before I buy it?

Porter Hire offers short to medium rental or hire solutions and hired machines cannot be purchased.

Porter Finance and Porter Equipment offer a range of leases that have a purchase option with applied rebates.

Lease to Buy for New Equipment

- Porter Equipment provide machines built to your specifications.
- Porter Finance can provide an Operating Lease solution that includes
 - An option but not an obligation to purchase the unit at a predetermined future price
 - A percentage (70% to 100%) of the Lease Rental is applied to equity if the buy option is exercised

Equity Builder, RTB, Lease to Own for used equipment

- Choose a suitable item of plant from Porter Equipment
- Porter Finance can provide a short term 6-12 month Operating Lease solution with an option to buy at the end of the term
- A percentage of the lease price is applied to equity
- If the buy option is exercised Porter Finance can fund the purchase over an extended term

Long Term Lease

- Porter Equipment provides machine built to the customers exact spec's.
- Porter Finance provides an Operating Lease solution that can be:
 - Non-Maintained or
 - Maintained and Serviced including specified travel time

Fixed term leasing usually with a service and maintenance package is a mainstream product for many corporates who don't want their capital tied up in depreciating machinery assets. Leasing provides a fixed term contract with the lease having no ownership or residual value risk with all costs being a business expense.

The Porter Group has provided leasing solutions to many established business and corporates on both sides of the Tasman. If you are looking for a solution where a Lease or Lease to buy option might work for you contact your Porter Equipment Sales person who can work with Porter Finance to tailor a package to suit your individual needs.





Case Study 1

Fluren Pty Ltd is a well-established, family owned construction company in Newcastle. They have been providing Earthmoving, Polywelding, Land Management and Mining services in the Newcastle, Central Coast and Hunter & surrounds for the past 28 years.

They were interested in three R145s for a project but were not quite prepared to commit to Hyundai and wanted the buy in from the staff before confirming a purchase. As a solution Territory Manager Steve Marchant offered a 6-month Lease to buy option facilitated by Porter Finance.

The six months trial went well, the staff loved the excavators and Fluren was very pleased to exercise the buy option. They are now the proud owners of three R145s along with 3 x R210s a R290 long reach and an R60.

Case Study 2

Dennis Boyd of Beach contractors at Waihi Beach had the opportunity to ramp up operations, to take advantage of local infrastructure projects.

The head contractor wanted to use his services but wasn't prepared to make an initial long-term commitment. Beach Contractors didn't want to commit capital without a long term contract.

An Equity Builder solution fitted the goals of both parties in that if it didn't work there was an out for both parties after six months and neither party would have been out of pocket.

The relationship was successful and the contract has been extended, the equipment all worked to expectation and five short term Equity Builder Lease to Buys have been converted to ownership with all machines financed through Porter Finance.



PORTERPARTS

NZ'S NEW STATE OF THE ART FACILITY

Porter Parts global headquarters and distribution center has recently shifted from their previous location in Te Rapa, Hamilton, which has been home since 1972 into a newly purpose-built facility that incorporates New Zealand's largest parts warehouse dedicated to construction equipment parts. The massive new building covers approximately 8000m² and houses more than \$25m in parts, ready for distribution throughout Australasia and the South Pacific.

Porter Parts provide new, remanufactured or used parts, for global construction brands including Hyundai, Airman, BOMAG, Sandvik, LOGMAX, Madill, Edge, NC, ASV,

Furukawa, Terex, Doosan, Komatsu, Caterpillar, Hitachi, Kobelco and many more.

With contacts worldwide, Porter Parts has the ability to source many rare parts and is the leading construction parts stockist in New Zealand. If its heavy equipment parts your looking for then here's your one stop shop for all makes and models of construction equipment.



PORTERGROUP

▲ HYUNDAI
HEAVY INDUSTRIES

◆ BOMAG
ROAD GROUP

SANDVIK

TRUCKS
TEREX

ASV

MADILL AIRMAN



NC FRD



<http://www.facebook.com/portergroupce>



QUALITY OTR TYRES & TRACK GEAR AT AFFORDABLE PRICES

Keep your equipment moving & avoid unnecessary down time at an affordable price!

- FREE help and advice on track gear & tyres in order to keep your equipment moving.
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- Over 60 years of industry knowledge.
- Comprehensive Range of track gear and OTR tyres to suit most makes and models of Heavy Equipment.
- We understand the importance of keeping equipment maintained while keeping downtime to a minimum.
- NO downtime at all while your equipment is in for repair... Hire machines available for rental to site to keep your business running.
- Finance available - T&C apply
- Industry leading warranties




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PORTER HIRE NEW PRODUCT

Porter Hire has recent expanded its range of lighting towers with the introduction of the VT-Hybrid.

The VT-Hybrid light tower is the first hybrid light tower in the world. It is equipped with 4x150W high efficiency LED floodlights powered by a rechargeable battery pack. This light tower guarantees a great reliability and a perfect sustainability.

The VT-Hybrid provides up to 8 hours of continuous operation without carbon dioxide emissions, fuel consumption nor noise, thanks to the battery pack.

The special dry batteries are able to be recharged in less than 5 hours and have a 100% guaranteed charge/discharge cycle of more than 4000 hours. The batteries can be recharged from either an external power source or from the built-in backup generator.

When the VT-Hybrid light tower has utilized all of the stored energy from the battery pack, the diesel backup generator will automatically start, providing all the energy required to power the lamps and at the same time recharging the battery pack. When the battery pack is fully recharged, the generator will automatically turn off.

The VT-Hybrid is equipped by a MPnano digital controller studied to manage every function of the hybrid system. It has 4 x 150W high efficiency LED floodlights designed by Generac Tower Light. When the VT-Hybrid is powered through the battery pack, it is completely silent and doesn't emit carbon dioxide (CO₂).

An ideal solution for events and working areas with low noise or CO₂ emission requirements. Thanks to the hybrid features and the LED lamps, the VT-Hybrid can run more than 660 hours without refueling.

Contact your local Porter Hire NZ branch for more details.



PORTER HIRE AU CIVICORP

Porter Hire Australia keep Civicorp's fleet topped up.

Civcorp is a Brisbane-based company specialising in a diverse range of civil construction and infrastructure services to their clients throughout Queensland and Northern New South Wales. Services include detailed earthmoving and large-scale bulk earthworks, excavation, drainage and services, infrastructure works, subdivision, concrete structures, carparks, structures/bridges and road works.

Civcorp has engaged with and delivered projects as subcontractors to large builders and developers and as the Principal Contractor for works for regional, private enterprise and regulatory authorities.

Although they have their own fleet of plant and equipment including dump trucks, tipper trucks, excavators, rollers, bobcats and graders, Civcorp hire in to top their own fleet up as required depending on the needs of each individual project or when it is cost effective to do so for example in regional locations.

Over the years Civcorp has had a long and prosperous working relationship with Ergon Energy having delivered projects all across Queensland in locations such as Biloela, Mundubbera, Stanthorpe and Mackay.

Civcorp continued this relationship delivering an upgrade to the Ergon Energy Depot in Dalby.

The works were designed by BMD Urban and included new concrete pavements and drainage around the depot, an upgrade to the outdoor asphalt surfacing, new timber pole storage racks, cement treated pavements, additional car parking facilities, upgraded entrances and exits, kerbing, signage along with custom made fencing and electronically controlled cantilever gates.

Civcorp through its engagement with local suppliers was able to add value to the design through obtaining local knowledge on construction methodologies, researching the experiences of the local community with certain aspects of the design and passing these back to BMD Urban as construction innovations.

One such example of this was Civcorp's suggestion to amend the cement treated base design based on advice from the local government on their experience with the product. Civcorp suggested an alternative that incorporated a high strength woven geotextile which was accepted by BMD Urban and Ergon Energy and ultimately avoided issues experienced by other people in the area associated with black soil.

Overall the works were completed on time and under budget with no disruption to Ergon Energy's use of the depot. Porter Hire was proud to be part of this project as a key supplier of earthmoving equipment including an R55-9 mini excavator, R320LC-9 excavator and two compaction rollers.



NZTA SOUTHERN CORRIDOR

Porter Hire keeps the Southern Corridor Improvements Project moving.

On a civil roading project the size of the NZ Transport Agency's Southern Corridor Improvements Project on Auckland's Southern Motorway (SH1) between Manukau and Papakura, productivity is key. With so many moving parts across a long, narrow worksite right in the thick of one of Auckland's main arterial routes, the parameters are simply enormous.

This mammoth project requires many tasks. For a start 23 bridges need realigning, with additional new spans over the Papakura Stream, Spartan Road and the Pahurehure Inlet, and a new pedestrian bridge at Pescara Point linking Takanini with the freshly minted Karaka Lakes subdivision. At 750m long, the footbridge will be one of the longest pedestrian bridges in the Southern Hemisphere.

Other key attributes of the improvement works include 17km of noise wall installation, more stacking space on several onramps, lowering the carriageway at

at Alfriston by a metre, upgrading the Takanini Interchange and widening the motorway to the shoulders. The list goes on...

Needless to say, a dedicated and consistent machine supplier and back-up service provider is a vital component of such a multifaceted project. Which is where Porter Hire comes in.

At present the principal contractor, CPB Contractors, is utilising Porter Hire to support its works program.

Porter Hire's machine equipment support includes; rollers, excavators, general purpose trucks, water carts and broom trucks. The project currently has 12 operators working the various sub-projects within the wider work zone.

All the Hyundai and BOMAG equipment being utilised is new, meaning the project team doesn't need to worry about breakdowns and large capital outlay.

Each new machine supplied by Porter Hire is established as a long-term component of the job, meaning that

Porter Hire preps each machine for delivery as it would any new customer purchase.

Also, routine servicing is carefully scheduled with Porter Hire to ensure minimal disruption to workday requirements.

Because the project is taking place alongside a major arterial route, off-to-on-highway traffic movements are restricted to ensure normal traffic flow along SH1 isn't impacted upon. With such specific work hours available the project's operators need to be able to work optimally while on-site. This means Porter Hire needs to work with the project team to plan scheduled machine maintenance outside of the contractor's normal work window.

With machines required at different sub-sites up and down the project corridor, Porter's Heavy Haulage division assists with machine movements. Weekly project team meetings on-site with Porter Hire ensure everyone knows what lies ahead, what assets are where and what potential obstacles need to be accounted for further down the work path.

Completion of the entire Southern Corridor project is scheduled for late 2018. And with over a dozen individual project milestones to count off, time is moving along quickly.

With Porter Hire providing a flexible machine hire resource, as well as fast and effective back-up support, work on one of the most complex multi-site projects in New Zealand can continue apace.

Words by: Cameron Officer





PORTER CRANES UPDATE

Porter Cranes in the last 12 months have taken delivery of new Grove GMK 4100 all-terrain crane and more recently a Tidd PC 25 tonne pick and carry to add to the existing fleet.

The Grove GMK 4100 (100 tonne) has 52 metres of main boom and 27 metres of fly jib. This makes it ideal for working in smaller inner city spaces due to its size.

The Tidd PC 25 tonne pick & carry crane is Porter Cranes most recent purchase to date to help meet client's needs for lifting a vast range of machinery inside buildings; shifting Portacombs and containers etc.

The Tidd PC will be heading to Visy Board by Hamilton Airport for 2 months helping to install their new state of the art corrugated packaging plant.

Both of these cranes have become valuable assets to the Porter Crane fleet to meet the needs and requirements of our clients.



ACCESS **BODLEY CONSTRUCTION**

Bodley Construction is an established family business, based in Takapuna, that has proudly served the Auckland region for over 20 years.

With extensive building experience that spans three generations, they specialize in Commercial, Industrial and Residential construction, New Builds, Renovations and Remodelling.

Bodley Construction were contracted to carry out a Warehouse & Office refurbishment situated in the Auckland isthmus (central Auckland). The timeframe for the job was 5 months.

The team needed gear they could rely on and a relationship they could trust, so they turned to Porter Access for hiring equipment.

Bodley Construction's long standing relationship with Porter Access works as no request is ever an issue and the gear always turns up on time.

"Porter's provide this service and go above and beyond to get this [the equipment] to site when we need them" note Doug & Geoff Bodley, owners of Bodley Construction.




PORTER ACCESS

PORTER HIRE & ACCESS

Jamon Construction have been using a range of Porter Access equipment during the build of the new Mitsubishi car dealership in Christchurch including the Porter Hire Electric Scissor Lifts.

Porter Access Christchurch



B Bullocks Ltd have a Porter Hire R145CR-9 on long term hire as they replace over of 2km over drainage pipes in Wanganui. The pipes are 1.4m in diameter and are being laid to a depth of 5m and the project is expected to take over a year to complete.

Porter Hire Wanganui



Consortium Construction have a major building restoration underway in Christchurch and are using the Porter Access Stick Boom.

Porter Access Christchurch



Porter Hire was recently proved driver compliance training on the new Porter Hire Sakai GW750-2 PRT roller for Downers NZ staff who are using this roller for the roading contacts in the Taranaki region.

Porter Hire New Plymouth



Makato Farms near Waverly has been using a Porter Hire D6R Bulldozer to convert sand hills into additional land for grazing on their dairy farm.

Porter Hire Wanganui

Eden Ltd have been completing landscaping on a subdivision in Sunnyheights Road Orewa using Porter Hires Isuzu NPR250S tip truck and the Airman AX38u-6 excavator.

Porter Hire Albany



Work continues the rebuild of SH1 following the Kaikoura earthquake. Edridge Contracting are using this Porter Hire ATD Dump Truck for recovery work.

Porter Hire Blenheim.



Work has commenced on the 18.5km long Puhoi to Warkworth motorway. This will see a new and alternative alignment to the existing State highway 1 (SH1) route between the northern termination of the Northern Gateway Toll Road at the Johnstone's Hill tunnels, and SH1 just south of the Kaipara Flats Road intersection, to the north of Warkworth. Porter Hire has a range of equipment on the project including the Porter Hire D61PX Bulldozer.

Porter Hire Albany

SPOTLIGHT ON VANGUARD (USA)

Based in Orange County, California in the United States of America is Vanguard Equipment Rentals, Vanguard is a Construction Equipment supply company who rent to homeowners and the general public, with a niche and focus in supporting the general engineering construction industry.

They work primarily with contractors who utilize heavy construction equipment for grading, pipeline, underground utilities, concrete construction and other ground down projects," says General manager Steve Cross.

"We also offer a long line of high reach equipment from scissor, boom, and man lifts to scaffolding and ladders."

To bolster their impressive inventory of machinery and

attachments, Vanguard Equipment Rentals contacted Porter Group's California based American branch, Heavy Equipment Rentals & Sales. The list of machinery that Vanguard has purchased over the last 18 months with Porter Group ranges from mini excavators and ASVs to the more mid sized 14.5 & 18 Tonne Hyundai Excavator's.

"We live minute by minute in this business, and we need to be working with equipment dealers and manufacturers that get it," says Cross. "We choose our equipment based on our customer's feedback. Service and parts availability are also critical to our success, as is price quite frankly."

Words modified from Calcontractor magazine.

Image: Steve Cross (L) with Porter Group USA's George Davis (R)




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